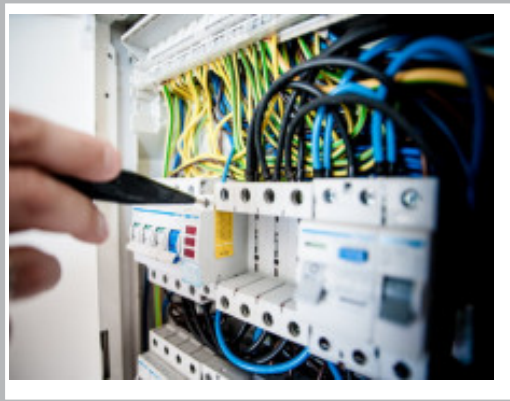




Listing #: 18152 **Title:** Profitable Electrical Contracting Business for Sale
SIC Code: 1731 **Category:** Construction / Construction-Electrical, Construction / Contractor Electric
County: Confidential **City:** Confidential **Zip/Postal Code:** Confidential **State/Prov:** California **Country:** United States



Status	Active
Listed Price	\$774,000
Down Payment	\$624,000
Discretionary Earnings	\$247,549
Revenue	\$1,449,100
Total Assets Included	
Real Estate Included in Price	-

Business Description

The company stands as a cornerstone in delivering top-notch electrical contracting services to both the local commercial and residential sectors, as well as the surrounding communities. Fueled by an unwavering commitment to customer satisfaction and an unparalleled rapid response time, it has solidified its position as a paragon of trustworthiness and reliability among electrical contractors.



Contact Information

Terry Watts

Business Intermediary
DRE#02191771

Office: 916-905-4997
 Fax: 916-905-1430
 Email: tj.watts@murphybusiness.com

Facilities/Location/Real Estate

Presenting a versatile 2,100 square foot warehouse facility featuring a thoughtfully integrated 16x16 office space seamlessly nestled within its expansive layout.

Historical Financial Summary

Data Source	Last Twelve Months (February)	P/L Statement	P/L Statement	Tax Return	Tax Return
Year (Cash Flow)	2024	2023	2022	2021	2020
Gross Revenue	\$1,449,100	\$1,323,416	\$1,351,880	\$1,230,566	\$816,306
Cost of Goods	\$354,596	\$343,360	\$413,436	\$379,565	\$265,851
Gross Profit	\$1,094,504	\$980,056	\$938,444	\$851,001	\$550,455
Expenses	\$1,000,678	\$948,811	\$943,346	\$834,951	\$592,149
Net	\$93,826	\$31,245	\$-4,902	\$16,050	\$-41,694
Benefits					
Interest Expense	\$628	\$641	\$1,381	\$1,334	\$2,753
Depreciation	\$18,895	\$20,613	\$20,613	\$20,613	\$18,454
Amortization	\$0	\$0	\$0	\$1,116	\$1,116
Total Add Backs	\$153,723	\$167,934	\$229,025	\$79,158	\$198,020
Owner Benefit	\$247,549	\$199,179	\$224,123	\$95,208	\$156,326

Reason For Sale

Seller is ready to move on to other things and he would like to spend more time with family.

Products, Services & Licenses

The seller carries a C10 electrical license.

Operations

Location

Year Established	2009	Type of Location	Commercial
Year Owned	2009	Square Footage	1871
Form of Ownership	Corp C	Lease/Month	\$1,500
		Lease Expires	-
Absentee Owner	No	Terms & Options	This is an open lease. The sellers do work for the property owners, and they let them rent the space for the warehouse.
Hours Owner Works	45	Relocatable	Yes
Days & Hours	Monday-Friday 7am-3:30pm	Home Based	No
Number of Employees	11 ft 2 pt	Franchise	No
Managers	2		

Assets/Liabilities	Amount	Included in Sale	Amount	Included in Sale
Accounts Receivable	-	Real Estate	-	
Inventory	-	Liabilities	-	
F F & E	-	Other	-	
Leasehold	-	Total Assets		

Assets/Liabilities Comments

This business is poised to transition seamlessly, inclusive of all necessary assets required for day-to-day operations, along with an additional \$2,500 in assets.

Financing/Terms

Lender Prequalified: No

Visa Qualified: No

Assumable Notes	Amount: \$0	Mos: 0	Rate: 0.00%	Mo. Pmt: \$0
Seller Financing - Business	Amount: \$150,000	Mos: 36	Rate: 8.00%	Mo. Pmt: \$4,700
Third Party Financing	Amount: \$0	Mos: 0	Rate: 0.00%	Mo. Pmt: \$0
Seller Financing - Real Estate	Amount: \$0	Mos: 0	Rate: 0.00%	Mo. Pmt: \$0

Financing Comments

Non Compete - miles 5 years

Training & Support 24 weeks \$0 costs

Competition

There are a couple other electrical companies within a 10 mile radius, but they have inconsistent reviews that go from great to worse.

Potential for Growth

The company could grow exponentially with more marketing and possible canvassing team to boost exposure and sales.

Detail Income Statement Add Backs

Data Source	Last Twelve Months	P/L Statement	P/L Statement	Tax Return	Tax Return
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Year (Cash Flow)	(February)				
	2024	2023	2022	2021	2020
Revenue					
Cost of Goods Sold					
Expenses					
Compensation of Officers	\$105,000	\$100,420	\$137,077	\$0	\$126,997
Taxes & Licenses	\$0	\$0	\$811	\$22,205	\$19,049
Interest	\$628	\$641	\$1,381	\$1,334	\$2,753
Charitable Contributions	\$0	\$611	\$1,010	\$0	\$0
Depreciation	\$18,895	\$20,613	\$20,613	\$20,613	\$18,454
Advertising	\$0	\$0	\$0	\$0	\$876
Amortization	\$0	\$0	\$0	\$1,116	\$1,116
Employee Benefits	\$12,000	\$11,886	\$12,209	\$9,915	\$5,575
Truck & Auto	\$16,000	\$17,500	\$22,000	\$23,000	\$22,000
Legal & Professional	\$0	\$0	\$4,000	\$0	\$0
Telephone	\$1,200	\$1,200	\$0	\$0	\$1,200
Gifts	\$0	\$0	\$1,000	\$975	\$0
Medical Expense	\$0	\$0	\$5,913	\$0	\$0
Retirement	\$0	\$0	\$2,450	\$0	\$0
Payroll Tax	\$0	\$15,063	\$20,561	\$0	\$0
Total Add Backs	\$153,723	\$167,934	\$229,025	\$79,158	\$198,020

The information contained in this Business Listing Information report was obtained from the business owner. Although believed to be factual, Murphy Business, its franchisees, brokers and agents make no representations or warranties as to the completeness or accuracy of the information. Anyone considering purchasing this business is advised to verify all the information directly with the business owner.