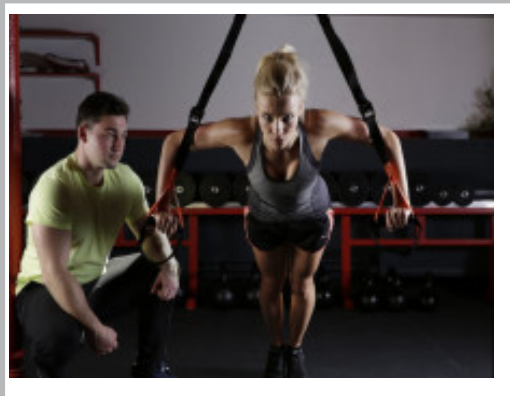




**Listing #:** 18116      **Title:** Turnkey Opportunity Thriving Bootcamp Style Gym for Sale  
**SIC Code:** 7991      **Category:** Fitness / Fitness Center  
**County:** Confidential      **City:** Confidential      **Zip/Postal Code:** Confidential      **State/Prov:** California      **Country:** United States



<b>Status</b>	Active
<b>Listed Price</b>	\$149,000
<b>Down Payment</b>	\$100,000
<b>Discretionary Earnings</b>	\$55,132
<b>Revenue</b>	\$213,608
<b>Total Assets Included</b>	
<b>Real Estate Included in Price</b>	-

**Business Description**

This business is dedicated to providing a dynamic and inclusive environment that empowers individuals to achieve their fitness goals. Whether you're a seasoned fitness enthusiast or just starting your wellness journey, their state-of-the-art facilities and passionate team are here to support you every step of the way.



**Contact Information**

**Terry Watts**  
*Business Intermediary*  
 DRE#02191771

Office: 916-905-4997  
 Fax: 916-905-1430  
 Email: [tj.watts@murphybusiness.com](mailto:tj.watts@murphybusiness.com)

**Facilities/Location/Real Estate**

This is a leased 2,249 square foot retail suite.

**Historical Financial Summary**

<b>Data Source</b>	<b>Tax Return</b>	<b>Tax Return</b>	<b>Tax Return</b>	<b>Part Year (March)</b>	<b>(N)</b>
<b>Year (Cash Flow)</b>	2023	2022	2021	2024	
<b>Gross Revenue</b>	\$213,608	\$182,975	\$147,659	\$36,472	
<b>Cost of Goods</b>	\$0	\$4,107	\$10,263	\$0	
<b>Gross Profit</b>	\$213,608	\$178,868	\$137,396	\$36,472	
<b>Expenses</b>	\$191,137	\$165,071	\$138,133	\$48,747	
<b>Net</b>	\$22,471	\$13,797	\$-737	\$-12,275	
<b>Benefits</b>					
<b>Depreciation</b>	\$0	\$6,962	\$9,746	\$0	
<b>Amortization</b>	\$0	\$2,300	\$2,300	\$0	
<b>Total Add Backs</b>	\$32,661	\$28,628	\$22,605	\$0	
<b>Owner Benefit</b>	\$55,132	\$42,425	\$21,868	\$-12,275	

**Reason For Sale**

The seller is looking to sell to be able to focus on other business ventures.

**Products, Services & Licenses**

The seller is a certified as a personal Trainer, but you can also have a group training certification that would suffice. Franchise training will be required as well.

**Operations**

**Location**

Year Established	2019	Type of Location	Strip Center
Year Owned	2019	Square Footage	2,249
Form of Ownership	Limited Liability Company (LLC)	Lease/Month	\$3,397
Absentee Owner	No	Lease Expires	11/30/2026
		Terms & Options	Lease expires 11/30/2026, Security Deposit: \$4,566.00. Rent Schedule: December 1, 2023 – November 30, 2024: \$3,790.00 December 1, 2024 – November 30, 2025: \$3,883.00 December 1, 2025 – November 30, 2026: \$3,980.00
Hours Owner Works	40	Relocatable	No
Days & Hours	Mon-Fri 5am-930am and 4pm-7pm Sat 8am-11am	Home Based	No
Number of Employees	1 ft 3 pt	Franchise	Yes
Managers	4		

<b>Assets/Liabilities</b>	<b>Amount</b>	<b>Included in Sale</b>	<b>Amount</b>	<b>Included in Sale</b>
Accounts Receivable	-	Real Estate	-	
Inventory	-	Liabilities	-	
F F & E	-	Other	-	
Leasehold	-	Total Assets		

**Assets/Liabilities Comments**

This business will be sold with all of the weights and equipment needed to run the fitness studio, along with computers needed to successfully run the business.

**Financing/Terms**

**Lender Prequalified: No**

**Visa Qualified:**

Assumable Notes	Amount: \$0	Mos: 0	Rate: 0.00%	Mo. Pmt: \$0
Seller Financing - Business	Amount: \$49,000	Mos: 36	Rate: 7.00%	Mo. Pmt: \$1,513
Third Party Financing	Amount: \$0	Mos: 0	Rate: 0.00%	Mo. Pmt: \$0
Seller Financing - Real Estate	Amount: \$0	Mos: 0	Rate: 0.00%	Mo. Pmt: \$0

**Financing Comments**

Seller is willing to carry financing for \$100,000 down and carry \$49,000 for 36 months at a 7% interest rate.

**Non Compete 15 miles 3 years**

**Training & Support 2 weeks \$0 costs**

**Competition**

There are 4 fitness centers in the area that have a similar training style with in a 20 mile radius.

**Potential for Growth**

Growing a fitness studio involves a mix of marketing, customer engagement, and operational strategies to attract and retain clients. Some ways to do that are ensuring you are marketing effectively, utilizing referral programs, hosting special events or challenges, and forging partnerships within the community.

**Detail Income Statement Add Backs**

<b>Data Source Year (Cash Flow)</b>	<b>Tax Return 2023</b>	<b>Tax Return 2022</b>	<b>Tax Return 2021</b>	<b>Part Year (March) 2024</b>	<b>(N)</b>
<b>Revenue</b>					
<b>Cost of Goods Sold</b>					
<b>Expenses</b>					
Salaries and Wages	\$26,064	\$15,797	\$8,052	\$0	
Taxes & Licenses	\$800	\$2,369	\$1,207	\$0	
Depreciation	\$0	\$6,962	\$9,746	\$0	
Amortization	\$0	\$2,300	\$2,300	\$0	
Telephone	\$1,250	\$1,200	\$1,300	\$0	
Professional	\$4,547	\$0	\$0	\$0	
<b>Total Add Backs</b>	<b>\$32,661</b>	<b>\$28,628</b>	<b>\$22,605</b>	<b>\$0</b>	

The information contained in this Business Listing Information report was obtained from the business owner. Although believed to be factual, Murphy Business, its franchisees, brokers and agents make no representations or warranties as to the completeness or accuracy of the information. Anyone considering purchasing this business is advised to verify all the information directly with the business owner.