



Listing #: 18317 **Title:** Unlock Automotive Excellence: Elite Engine Rebuilding Company For Sale
SIC Code: 7538 **Category:** Automotive / Auto Engine Rebuilding
County: Confidential **City:** Confidential **Zip/Postal Code:** Confidential **State/Prov:** California **Country:** United States



Status	Active
Listed Price	\$495,000
Down Payment	\$495,000
Discretionary Earnings	\$85,328
Revenue	\$834,346
Total Assets Included	\$12,780
Real Estate Included in Price	-

Business Description

This is a great opportunity for the right individual take over a shop that has a very good reputation and with a large share of the local market. They have customers coming from 50 miles in every direction. A full-service automotive machine shop (with crankshaft regrinding) and parts supply and is recommended by most local auto parts stores and repair shops. Our customers bring in Domestic, Japanese, Agriculture, and Industrial engines in that we machine and rebuild and supply the parts. After 45 years of delivering quality work and parts for all sectors of engine rebuilding industry we are offering truly an opportunity of a lifetime.



Contact Information

Terry Watts

Business Intermediary
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Facilities/Location/Real Estate

Discover the flexibility you've been searching for with our lease-to-purchase option. This unique opportunity offers a versatile space totaling 7,500 square feet, meticulously designed to cater to your business needs:

- **Dynamic Machine Shop:** Embrace innovation in our expansive 4,000-square-foot machine shop, meticulously crafted to accommodate precision engineering and manufacturing.
- **Premium Parts Department:** Streamline operations in our dedicated 1,000-square-foot parts department, where efficiency meets accessibility for all your inventory needs.
- **Versatile Storage and Office Space:** Experience the perfect blend of functionality and comfort in our 2,500-square-foot storage and office area. This adaptable space includes restrooms and office facilities to support your team's productivity.

Fiscal Year Ending Month: September

Historical Financial Summary

Data Source	Annualized	Tax Return	Tax Return	Tax Return	(N)
Year (Cash Flow)	2024	2023	2022	2021	
Gross Revenue	\$834,346	\$1,026,527	\$940,029	\$885,287	
Cost of Goods	\$149,928	\$249,193	\$253,264	\$286,317	
Gross Profit	\$684,418	\$777,334	\$686,765	\$598,970	
Expenses	\$702,210	\$697,074	\$692,838	\$587,012	
Net Benefits	\$-17,792	\$80,260	\$-6,073	\$11,958	

Interest Expense	\$4,088	\$5,252	\$13,023	\$13,071
Depreciation	\$0	\$28,361	\$19,299	\$2,479
Amortization	\$0	\$0	\$492	\$492
Total Add Backs	\$103,120	\$141,812	\$155,314	\$120,712
Owner Benefit	\$85,328	\$222,072	\$149,241	\$132,670

Reason For Sale

The Seller is looking to Retire.

Products, Services & Licenses

Licensed with the Bureau of Automotive Repair, this establishment undergoes rigorous scrutiny to ensure compliance and uphold industry standards. This credential serves as a testament to their commitment to transparency and regulatory adherence, providing peace of mind to prospective buyers regarding the business's integrity.

Moreover, as esteemed members of the Association of Engine Rebuilders (AEAR), we engage in a continuous pursuit of excellence. Their membership, renewable annually, not only signifies our dedication to professional development but also grants access to invaluable resources and data. This affiliation serves as a powerful tool, enriching their expertise and enabling us to deliver exceptional service to our clientele..

Operations

Year Established	1978
Year Owned	1978
Form of Ownership	Corp C
Absentee Owner	No

Location

Type of Location	Commercial
Square Footage	7,500
Lease/Month	\$1,500
Lease Expires	05/01/2024
Terms & Options	Dynamic Machine Shop: Embrace innovation in our expansive 4,000-square-foot machine shop, meticulously crafted to accommodate precision engineering and manufacturing. Premium Parts Department: Streamline operations in our dedicated 1,000-square-foot parts department, where efficiency meets accessibility for all your inventory needs. Versatile Storage and Office Space: Experience the perfect blend of functionality and comfort in our 2,500-square-foot storage and office area. This adaptable space includes restrooms and office facilities to support your team's productivity.
Relocatable	No
Home Based	No
Franchise	No

Hours Owner Works	40	Relocatable	No
Days & Hours	Mon-Thurs 8am-5pm; Fri: 8am-3pm	Home Based	No
Number of Employees	10 ft 2 pt	Franchise	No
Managers	1		

Assets/Liabilities	Amount	Included in Sale	Amount	Included in Sale
Accounts Receivable	\$12,780	Yes	Real Estate	-
Inventory	-	-	Liabilities	\$100,203
F F & E	-	-	Other	-
Leasehold	-	-	Total Assets	\$12,780

Assets/Liabilities Comments

This thriving business comes fully equipped to ensure a seamless transition for its new owner. Included in the sale is a comprehensive POS system boasting five terminals, facilitating efficient inventory management and sales processing.

Moreover, the acquisition encompasses a treasure trove of assets, including engine rebuilding equipment valued at \$3-400K, along with precision crank grinding machinery. Additionally, the inventory boasts thousands of dollars' worth of block crankshafts and cores, providing ample resources to

sustain and expand operations.

Financing/Terms

Assumable Notes	Amount: \$0
Seller Financing - Business	Amount: \$0
Third Party Financing	Amount: \$0
Seller Financing - Real Estate	Amount: \$0

Lender Prequalified: No

Mos: 0	Rate: 0.00%
Mos: 0	Rate: 0.00%
Mos: 0	Rate: 0.00%
Mos: 0	Rate: 0.00%

Visa Qualified:

Mo. Pmt: \$0
Mo. Pmt: \$0
Mo. Pmt: \$0
Mo. Pmt: \$0

Financing Comments

Non Compete 100 miles 2 years

Training & Support 3 weeks \$0 costs

Competition

As the automotive landscape evolves, we're witnessing a shift towards consolidation, with fewer players dominating the market. While smaller shops exist in the vicinity, this listing stands out as a beacon of excellence and innovation. Remarkably, within a 50-mile radius, only one shop bears semblance to this establishment.

Distinguished as one of the largest and most renowned rebuilders in the county, it has earned a reputation through decades of unwavering dedication and commitment to quality. Their extensive experience and proven track record position them as leaders in the industry, setting the standard for automotive excellence.

Furthermore, their exceptional Google ratings serve as a testament to our unparalleled service and customer satisfaction. With glowing reviews from satisfied clients, they've cemented our place as a trusted authority in the automotive community.

Potential for Growth

Unlocking its full potential, this business holds vast opportunities for exponential growth. By implementing a strategic ad marketing campaign and expanding the team with additional skilled staff, we can catalyze its expansion trajectory to unprecedented heights. This proactive approach will not only enhance visibility and attract new clientele but also ensure seamless operations and superior service delivery, positioning the business as a formidable force in the industry.

Detail Income Statement Add Backs

Data Source Year (Cash Flow)	Annualized 2024	Tax Return 2023	Tax Return 2022	Tax Return 2021	(N)
Revenue					
Cost of Goods Sold					
Expenses					
Compensation of Officers	\$0	\$87,550	\$103,500	\$84,483	
Salaries and Wages	\$47,669	\$0	\$0	\$0	
Taxes & Licenses	\$0	\$6,899	\$0	\$0	
Interest	\$4,088	\$5,252	\$13,023	\$13,071	
Depreciation	\$0	\$28,361	\$19,299	\$2,479	
Amortization	\$0	\$0	\$492	\$492	
Employee Benefits	\$0	\$0	\$12,000	\$12,187	
Auto	\$4,800	\$5,500	\$4,500	\$6,000	
Travel	\$7,200	\$8,250	\$2,500	\$2,000	
Federal Income Taxes	\$24,238	\$0	\$0	\$0	
State Income Tax	\$15,125	\$0	\$0	\$0	
Total Add Backs	\$103,120	\$141,812	\$155,314	\$120,712	

The information contained in this Business Listing Information report was obtained from the business owner. Although believed to be factual, Murphy Business, its franchisees, brokers and agents make no representations or warranties as to the completeness or accuracy of the information. Anyone considering purchasing this business is advised to verify all the information directly with the business owner.